

CAST CONNEX: Technical Sales Engineer – Multiple Locations

Who We Are:

At CAST CONNEX we simplify the design and enhance the performance of structures by enabling Architects and Engineers, and Construction Professionals to use the cast steel connections we design and supply.

- We take pride in collaborating in the creation of safer, innovative, and more beautiful built environments.
- We are energized by the work of our collaborators who represent the top AEC firms in the world.
- We are the industry leader in the architectural and structural use of cast steel components in the design and construction of buildings, bridges and other structures; we have designed and supplied more steel castings for architectural applications than any other firm worldwide.
- We are highly technically trained and professionally accomplished structural engineers with a passion for chasing the best solutions for AEC projects; we question, explore, and execute.
- Our ever-expanding line of standardized products includes pre-engineered connectors that simplify the design, improve the economy, and enhance the performance and aesthetics of structures.
- We offer design-build solutions for custom cast steel nodes and components with attention to the specific needs of any project.

Founded in 2007, Cast Connex has grown to be a world leader in the design and manufacture of structural steel castings. We have offices in New York City, San Francisco, Dallas, Toronto and London. Notable projects include: MSG Sphere at The Venetian, Queen Richmond Centre West, Salesforce Transit Center, Vancouver International Airport, 2 PENN, 30 Hudson Yards, Academy Museum of Motion Pictures, Austin-Bergstrom Airport, Bermuda Airport, Charlotte Douglas International Airport, CTA Blue Line Canopy, Day's End at The Whitney, Fanny Appleton Pedestrian Bridge, One Bloor, UMASS Amherst Olver Design Building, USTA Arthur Ashe Tennis Stadium, and Whitney Museum of American Art. www.castconnex.com

What We Are Seeking:

For the position of Technical Sales Engineer, CAST CONNEX is seeking an exceptional candidate with proven outstanding technical capabilities; demonstrated talent in verbal, visual, and written communication; an appreciation for optimization of performance and elegance in structure and architecture.

Candidate will have experience providing presentations and/or teaching. The ideal candidate will have experience providing presentations and/or teaching in engineering, science, or architecture.

The successful candidate will be collegial and confident; will be motivated to manage their time requiring flexibility and organization; will listen, share, and collaborate effectively with the team; and will engage clients as a peer and solutions specialist.

Your Role:

- You will be our first presence in your city, joining our growing US-based Technical Sales team.
- You will travel to meet with and present to AEC professionals at their offices and at conferences throughout the US.
- You will take part in both the conceptual design as well as the successful incorporation of steel castings into projects various scales and in multiple sectors.
- You will be the point of contact for designers in early stages of projects and see them through to completion of construction documents, providing technical resources and assistance throughout the design process.
- You will support our fabrication customers in construction from tender to completion of construction.
- You will have great responsibility and great respect as a valued member of our team.

Minimum Requirements:

Bachelors in Structural Engineering or other technical field relevant to the AEC industry.

5-10+ years professional experience in engineering, construction, or related field. *Note: Candidates holding a Master or Doctorate in engineering or related field are not held to this requirement.*

Strong Pluses:

Advanced Degree in engineering, architecture, or related field

Professional Engineer Licensure and/or other relevant certifications

Active member of Professional organizations within the AEC industry

Proven ability in self-starting and self-management

Dexterity with US Building codes including: AISC 360, AISC 342, ASCE 7, AWS, IBC, AASHTO

Competency with 2D and 3D CAD, BIM and FEA platforms

Experience in steel fabrication, foundry work, or construction; teaching experience.

Location: Flexible. Preferred Locations include Chicago, IL, and Major Metropolitan Areas of California, Mid-Atlantic and Northeast. This is a remote position (WFH) with approximately 25% travel anticipated within North America. *In order for the candidate to successfully apply for this role, they must be legally authorized to work in the US or have a valid work permit. This is a federal requirement for all candidates.*

Start Date: Immediate

Remuneration: Competitive base salary with commission, medical, dental, 401K matching

CAST CONNEX is proud to be an Equal Opportunity Employer: We do not discriminate in employment matters on the basis of race, color, religion, gender, national origin, age, military service eligibility, veteran status, sexual orientation, marital status, disability, or any other protected class. *We strongly believe that the perspectives and experiences yielded by diverse identities contribute to a broader collective perspective that will consistently lead to a better company and better products.*